

Message Text

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ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 TRSE-00 EUR-12

ERDA-05 ISO-00 ERDE-00 MC-02 SSO-00 L-03 ACDA-05 /035 W

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O R 191648Z SEP 75

FM USMISSION OECD PARIS

TO SECSTATE WASH DC IMMEDIATE 8509

INFO AMEMBASSY BONN

C O N F I D E N T I A L OECD PARIS 24234

EXCON

E.O. 11652 XGDS1

TAGS: ESTC, COCOM

SUBJECT: REVISED COMPUTER CONTROL LEVELS: US-GERMAN BI-
LATERAL TALKS

REFS: A. COCOM DOC REV (71) 1565/30 & /31

B. STATE 182648

C. STATE 184052

D. STATE 216893

E. BONN 15189

BONN FOR WALSH

1. AFTER REVIEWING PERTINENT DOCUMENTS AND CABLES ON
NOTE 5 OF IL 1565, USDEL HAS PREPARED THE FOLLOWING IN-
QUIRIES, AND WOULD APPRECIATE DEPARTMENT'S ANSWERS OR COM-
MENTS PRIOR TO HIS DEPARTURE FROM PARIS ON SEPTEMBER
27TH, REPEATED INFO TO EMBASSY BONN.

2. WHAT NEGOTIATING FLEXIBILITY WILL USDEL HAVE ON

A) TIME LIMITATION ON RIGHT OF ACCESS (SEE PARAGRAPH
4(B) OF REF B)?

B) FREQUENCY OF VISITS? CAN HE PROPOSE MONTHLY VI-
SITS FOR 2 YEARS AND QUARTERLY FOR 4 YEARS, FOR
EXAMPLE?

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3. THERE APPEARS TO BE A BASIC DIFFERENCE OF OPINION BE-

TWEEN US AND THE GERMANS OVER THE RATE OF TECHNOLOGICAL PROGRESS IN COMMUNIST COUNTRIES, THE GERMANS BELIEVING THAT THOSE COUNTRIES WILL BE ABLE IN 5 OR 6 YEARS TO MANUFACTURE COMPUTERS WHICH WE WOULD SUBJECT TO RIGHT OF ACCESS FOR 10 YEARS. CAN WE SUPPLY EVIDENCE TO BOLSTER OUR BELIEF THAT THIS CATCH-UP PERIOD IS LIKELY TO BE LONGER THAN THE GERMANS THINK?

4. REF C, PARAGRAPH 3, STATES THAT EXPORTER MIGHT WELL PREFER TO SUBMIT SYSTEM WITH 32 MILLION BITS PER SECOND PDR (EQUIPPED WITH 3330'S OR 5 TO 7 2314 DOUBLE-DENSITY DRIVES) AS EXCEPTION CASE TO AVOID MONTHLY VISITS. WHY WOULD MONTHLY VISITS BE DISPENSED WITH IF GENERAL EXCEPTIONS PROCEDURE WERE USED? WOULD USE OF THAT PROCEDURE PROVIDE ANY GREATER ASSURANCE AGAINST DIVERSON?

5. USDEL HAS STUDIED DR. FINKLER'S REMARKS DURING TALKS HERE JULY 1 TO 4 ON ADVANTAGES OF MONTHLY OVER QUARTERLY VISITS, AS RECORDED IN PARAGRAPHS 357 & 359 OF /30. GERMANS APPEAR NOT TO HAVE BEEN CONVINCED BY THESE ARGUMENTS. IN THEIR COCOM DOC 1565/31, FOR EXAMPLE, THEY REITERATE THE ARGUMENT THAT NEW ACTIVITIES NOT ORIGINALLY PLANNED CANNOT BE CARRIED OUT IN ONE MONTH. DEL WOULD APPRECIATE ANY ELABORATION OF OUR POSITION WHICH WASHINGTON CAN OFFER TO DEMONSTRATE THE SUPERIORITY OF MONTHLY OVER QUARTERLY VISITS. FOR EXAMPLE, ARE CORE DUMPS ANY MORE HELPFUL IF EXAMINED MONTHLY RATHER THAN QUARTERLY?

6. FRG ASSERTS "BULK OF END USERS WILL, IN THE FUTURE, EQUIP COMPUTERS WITH 72/100 MB DISCS." IT IS PRESUMED THAT THESE DISCS ARE USED WITH 3330 DRIVES. DOES DEPARTMENT AGREE WITH THIS PREDICTION? IF SO, WILL SMALLER MANUFACTURERS BE MAKING SUCH EQUIPMENT? WOULD THIS DEVELOPMENT NOT TEND TO SUPPORT THE GERMAN ARGUMENT THAT THE COST OF MONTHLY VISITS IS EXCESSIVE?

7. ANY FURTHER GUIDANCE DEPARTMENT WISHES TO PROVIDE WILL BE APPRECIATED.

TURNER

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Message Attributes

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